



John D. Edwards

Vice President, Employer Sales

J.D. Edwards joined MRx in 2014. He is currently the Vice President of Employer Sales. He oversees business development for our employer/ TPA division in the central region of the United States.

J.D. has been in the healthcare industry for more than 22 years. Prior to joining MRx, he worked at Anthem Blue Cross and Blue Shield for more than 12 years which started his concentration in the pharmaceutical arena. In his experience, he has lead national sales and account management teams that were responsible for the sale and retention of large national accounts. He has managed sales efforts for specific state business in the health insurance market. He has also lead sales and retention efforts in the pharmacy benefits market specifically for more than 8 years. He brings a wealth of knowledge and experience to the leadership team at MRx.

J.D. holds his Bachelor of Science in Communications from Indiana State University.



Gina Matter, R.Ph.

Senior Director, Clinical Pharmacy Services

Gina joined MRx in 2015. She is currently a Senior Director for Clinical Pharmacy Services responsible for driving clinical initiatives and strategy in the commercial segment, with heavy focus on our employer business. She manages the health (clinical and financial) of key clients in conjunction with the account team as well. She also leads strategic corporate initiatives and projects as assigned.

Gina has been in the Pharmacy Benefits Management industry for more than 20 years beginning with Walgreens Health Initiatives. She has a great deal of experience with analysis of prospect data for sales including responsibility for clinical request for proposal responses and presentations at finalist meetings. She has facilitated development of key reports used for sales and account management and internal team member training and mentoring. Additionally, she is licensed with state departments of insurance to deliver health underwriter approved continuing education programs.

Gina earned a Bachelor of Science degree from Temple University, School of Pharmacy. She also earned a Fellowship in Pharmacy from the Wharton School of Business.