



**Mike Falcone**  
Vice President & Senior Plan Consultant

Mike spearheads the consulting practice for NFP Retirement on the East Coast. From his office in West Chester, Pennsylvania, he consults to plan sponsors and their participants, as well as serves as project manager for both new and current clients.

Mike joined NFP Retirement in 2007, and brings to the position more than 25 years of focused experience in qualified plan design, investment due diligence, funding and participant communication.

A former retirement consultant for Aon Consulting, Mike is well-versed in managing individual plan requirements of employers from diverse industries and with various-sized plans. Mike is a frequent speaker at industry events, most notably leading the full day tutorial at the Mid-sized Pension Management Conferences for the past several years on the topic of Fiduciary Best Practices.

A graduate of Drexel University, Mike earned his a B.S. in mathematics. He holds the Chartered Financial Consultant (ChFC) and Chartered Life Underwriter (CLU) designations from The American College.

In 2009 and 2010, Mike ranked on the 401kWire.com list of “Top 300 Most Influential Advisors in Defined Contribution,” receiving recognition for being among the “Top 40” advisors in the large market segment.

A fine food and wine enthusiast, Mike also enjoys spending time with family and friends or catching a local ballgame.

## NFP Retirement

NFP Retirement is a group of dedicated specialists focused on delivering retirement plan consulting services. As one of the largest independent retirement plan advisory firms in the country, with billions of dollars in assets under advisement, the firm serves hundreds of plan sponsors nationwide at private, public and nonprofit organizations. Our team members specialize in the areas of investment research, ERISA compliance, service provider searches, fee benchmarkings, service and operations, and employee education. Our people and processes help to protect employers from liability and loss, while enhancing investment opportunities for plan participants so they retire on time and on budget.